joyrite

We make teachers more effective at text revision

Jeroen Fransen

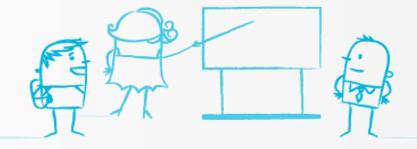
jeroen.fransen@joyrite.com

@joyrite

@jeroenjeremy



Save teachers time Improve writing skills Valuable language insights



Landscape



- Education living digital evolution
- Screens becoming more like paper (retina etc)
- Internet penetration --> 100%

- Shortage of certified teachers
- Language skills suffering

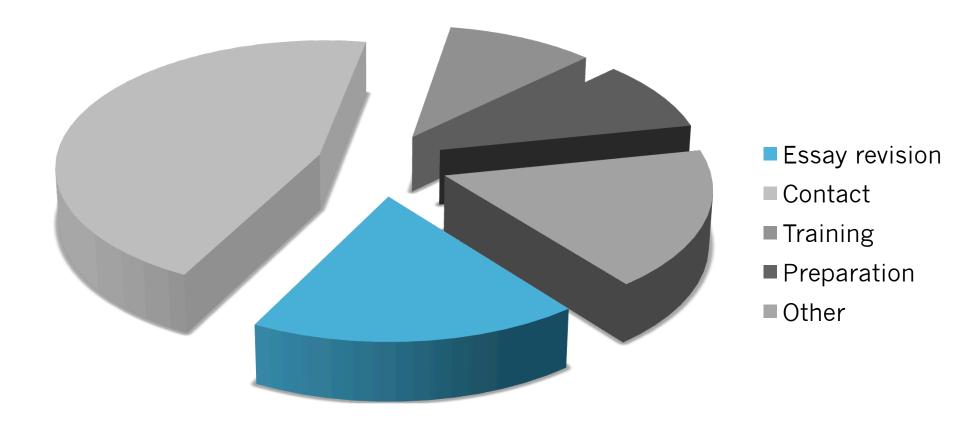
A teacher





A teacher's workload





A dentist's instruments





A teacher's instrument





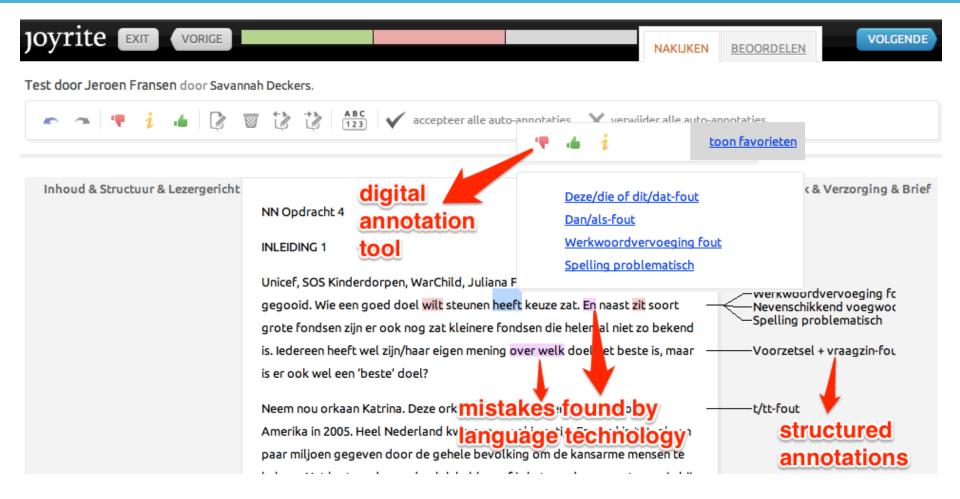
Joyrite's instrument for teachers





Joyrite's mark-up & feedback tool





Joyrite's initial product

Online workflow

Smart interface for manual marking to add **quality**

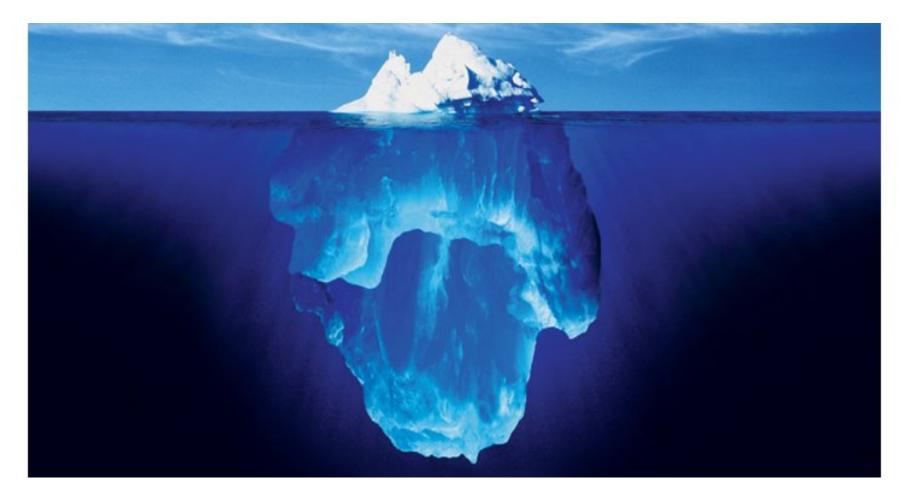
Automate some marking up and feedback for productivity

Dashboards to add transparency and insight



LT = enabling technology





Business model



- SaaS: annual subscription per student
- ARPU EUR 10-25

- Direct sales
- VARs
- Content partners (publishers)
- Platform partners (LMS)
- Product partners



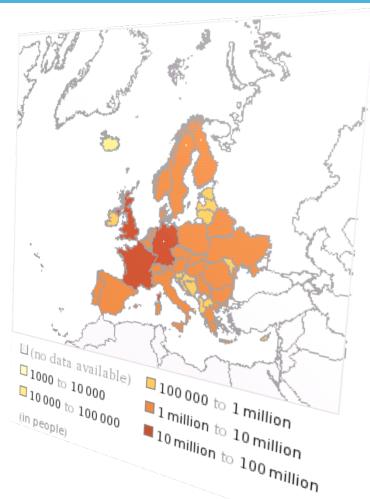
Market



- Secondary/higher education
- 77M Students (EU+US)

Additional revenues

- Primary education
- Additional modules per subject
- Official examination version
- White label
- o Big data



Drs. Jeroen Fransen, MPhil

Founding team





- Founder/CEO
- •Degrees from Cambridge and Utrecht in Language Technology
- •Entrepreneur since 1999
- Experience in technical and commercial management & consultancy positions at NTR Global, Bryte, VoxSmart, BSO/Origin & Lost Bovs



- •Co-founder
- President board of advisors
- •Former Minister of Education of the Netherlands
- •Former VP World Bank
- •Former member Board of Trustees ETS (Princeton, USA)
- Former President College van Bestuur, Maastricht University

dr. ir. Jo Ritzen

Traction



- Dutch version commercially ready
- English version under construction
- Paying customers
 - o 2 largest school groups (100k students)
 - Tilburg University
 - Windesheim teacher training
- Partnerships
 - o Expertise: UU, RU & UvT
 - o Content: Boom and others
 - Product partners
- Support from
 - Ministry of Education of The Netherlands
 - Taalunie
 - o Teachers' union 'Vereniging Levende Talen'













Summary



Productivity

Quality

Transparency

Reduce teachers' assessment workload

Provide better **feedback** to students and **professionalise** teachers

Provide actionable data and insight to school management, inspection and parents



Want to join us?

Jeroen Fransen jeroen.fransen@joyrite.com